



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

December 28, 2017

Mr. Joe Whitson
Gresham Smith & Partners
511 Union Street
Nashville, TN 37219

Re: **RFQ # 1019676, Gallatin Pike Complete Streets BRT Lite A&E Services**

Dear Mr. Whitson:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1019676 for Gallatin Pike Complete Streets BRT Lite A&E Services . This letter hereby notifies you of Metro's intent to award to Gresham Smith & Partners, contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Terri Troup by email at terri.troup@nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Joe Ann Carr, BAO Representative, at 615/880-2338 or at JoeAnn.Carr@nashville.gov.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

Request for Mayoral Selection of A&E Firm RFQ 1019676, GALLATIN PIKE COMPLETE STREETS BRT LITE A&E SERVICES

Metro received seven (7) proposals for the A&E Review Board to consider. The Review Board submits for review and selection by the Mayor the top three (3) evaluated firms listed below in alphabetical order, accompanied by the Review Board's summary.

While it is acknowledged that the selection is solely that of the Mayor, it is the Review Board's recommendation that **Gresham Smith & Partners** be considered for this project.

A&E Firm: AECOM Technical Services

Strengths: Business plan and methodology was transit and light rail focused. Proposed triple bottom light as a cost savings approach. Coordination with TDOT and other key stakeholders. Similar corridor project experience demonstrated.

Weaknesses: Lack of detail associated with plants and landscaping. Bike improvement approach lacked detail. Individual team member's responsibilities lacked detail. Failed to provide acknowledgement of the firm's understanding that key staff shown in the proposal will be assigned as stated in the response unless written request for substitutions is submitted and approved by Metro. Failed to provide the number of each discipline/title.

DBE Plan: Proposer acknowledged the 11.25% DBE participation expectation over the life of the project as required by the solicitation. Proposed the engagement of DBE firms Civil Infrastructure Associates, CIA for Surveying and bus shelter design services, and duGard Communication for Public Relations.

SBE/SDV Plan: Proposer has acknowledged the 20% SBE/SDV participation expectation over the life of the project as required by the solicitation. Proposed approved SBEs; Wilmot, Inc for Triple Bottom Line Analysis., Civil Infrastructure Associates for surveying & bus shelter design, and Hodgson Douglas, LLC. for Landscape Architecture.

A&E Firm: Gresham Smith & Partners

Strengths: Strong detailed business plan and methodology that included considerations for NashvilleNext, TDOT Multimodal, MTA nMotion High Capacity Corridors, and many other key technical and planning documents. Proposed artistic wrap as a beautified approach to NES Poles. Proposal included an approach to addressing midblock crossing locations for pedestrians to address safety concerns. Qualifications and experience was detailed and included transit experience.

Weaknesses: Storm water narrative lacked detailed compared to other proposals. Failed to provide all minimum project information for every submitted project as required in the evaluation criteria.

DBE Plan: Proposer acknowledged the 11.25% DBE participation expectation over the life of the project as required by the solicitation. Proposed the engagement of DBE firms Varallo Public Relations for Public Outreach and Hawkins Partners for Landscape Architecture.

SBE/SDV Plan: Proposer has acknowledged the 20% SBE/SDV participation expectation over the life of the project as required by the solicitation. Proposed approved SBEs; Varallo Public Relations for Public Outreach, Triad Environmental Consultants, Inc for Permitting/Environmental., Terra-Nova Engineering, PLLC for Geotechnical, and Hawkins Partners, Inc. for Landscape Architecture.

A&E Firm: **Ragan-Smith Associates, Inc.**

Strengths: Strong detailed project experience. Qualifications and experience demonstrated access to transit experience.

Weaknesses: Business plan and methodology lacked project specific details related to Gallatin Pike Corridor. Storm water narrative lacked detailed compared to other proposals. Proposals plants around poles. Overall proposal was difficult to read especially as it relates to the evaluation criteria of the RFQ.

DBE Plan: Proposer acknowledged the 11.25% DBE participation expectation over the life of the project as required by the solicitation. Proposed the engagement of DBE firm Booker Engineering for Lighting/Traffic Signals/Utilities, Toole Design Group, LLC for complete street, multimodal, transit, K S Ware for NEPA, Geotechnical, and HAZMAT.

SBE/SDV Plan: Proposer has acknowledged the 20% SBE/SDV participation expectation over the life of the project as required by the solicitation. Proposed approved SBEs; K S Ware and Associates, LLC for; NEPA, Geotechnical, and HAZMAT, Booker Engineering, Inc. for Street Lighting, Traffic Signals, and Utilities, and Varallo Public Relations. for Public Outreach, Public Meetings, and Media Relations.

RFQ # 1019676 - GALLATIN PIKE COMPLETE STREETS BRT LITE A&E SERVICES

SCORING AND JUSTIFICATION

Offeror	AECOM	Barge Waggoner Sumner and Cannon, Inc	DBS & Associates Engineering Inc.	Gresham Smith & Partners	KCI	Ragan-Smith Assoc Inc.	WSP
Business Plan and Methodology (50 Points)	43	35	45	45	28	39	36
Qualifications and Experience (40 Points)	35	33	30	35	31	38	31
Organizational Capacity (10 Points)	8	9	9	10	10	10	8
Total Evaluation Scores	86	77	84	90	69	87	75

AECOM

Strengths – Business plan and methodology was transit and light rail focused. Proposed triple bottom light as a cost savings approach. Coordination with TDOT and other key stakeholders. Similar corridor project experience demonstrated.

Weaknesses – Lack of detail associated with plants and landscaping. Bike improvement approach lacked detail. Individual team member’s responsibilities lacked detail. Failed to provide acknowledgement of the firm's understanding that key staff shown in the proposal will be assigned as stated in the response unless written request for substitutions is submitted and approved by Metro. Failed to provide the number of each discipline/title.

BARGE WAGGONER SUMNER AND CANNON, INC.

Strengths – Good approach to storm water and streetscaping.

Weaknesses – Lack of detail related to pedestrian, transit, and existing driveways. Proposed an unrealistic long schedule. Proposed shoulder to be used for sidewalk. “With anticipation of BRT Lite coming to Gallatin Pike” stated in proposal when Gallatin Pike is already a BRT Lite Route. Project experience demonstrated not within similar size, scope, and complexity. Failed to provide all minimum project information as required in the evaluation criteria. Failed to provide the number of each discipline/title.

DBS & ASSOCIATES ENGINEERING INC.

Strengths – Business plan and methodology was very detailed and project specific. Cost savings approaches include pavement re-use; storm sewer retrofit; preserve right of way, LED Lighting, and utility accommodations. Identified two locations where storm water issues currently exists. Roadway reclamation proposed as an innovation approach.

Weaknesses – Proposed a raised median as part of business plan and methodology. Failed to project discrepancy greater than 10% for past experience. Project experience proposed not of similar complexity. Prime has limited Metro experience compared to other Offerors. Project manager has planning experience but failed to demonstrate any design experience. Two project managers listed within organizational capacity. Failed to provide acknowledgement of the firm's understanding that key staff shown in the proposal will be assigned as stated in the response unless written request for substitutions is submitted and approved by Metro.

RFQ # 1019676 - GALLATIN PIKE COMPLETE STREETS BRT LITE A&E SERVICES

SCORING AND JUSTIFICATION

Offeror	AECOM	Barge Waggoner Sumner and Cannon, Inc	DBS & Associates Engineering Inc.	Gresham Smith & Partners	KCI	Ragan-Smith Assoc Inc.	WSP
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Organizational Capacity (10 Points)	8	9	9	10	10	10	8
Total Evaluation Scores	86	77	84	90	69	87	75

GRESHAM SMITH & PARTNERS

Strengths – Strong detailed business plan and methodology that included considerations for NashvilleNext, TDOT Multimodal, MTA nMotion High Capacity Corridors, and many other key technical and planning documents. Proposed artistic wrap as a beautified approach to NES Poles. Proposal included an approach to addressing midblock crossing locations for pedestrians to address safety concerns. Qualifications and experience was detailed and included transit experience.

Weaknesses – Storm water narrative lacked detailed compared to other proposals. Failed to provide all minimum project information for every submitted project as required in the evaluation criteria.

KCI

Strengths – Metro traffic experience demonstrated.

Weaknesses – Business plan and methodology lacked detailed and was not project specific. Failed to include any information related to transit in business plan and methodology. Project experience demonstrated not within similar size, scope, and complexity. Failed to provide all minimum project information for every submitted project as required in the evaluation criteria.

RAGAN SMITH ASSOC INC.

Strengths – Strong detailed project experience. Qualifications and experience demonstrated access to transit experience.

Weaknesses - Business plan and methodology lacked project specific details related to Gallatin Pike Corridor. Storm water narrative lacked detailed compared to other proposals. Proposals plants around poles. Overall proposal was difficult to read especially as it relates to the evaluation criteria of the RFQ.

WSP

Strengths – Previous Metro experience involving TDOT Local Programs.

Weaknesses – Schedule lacked the total number of days. Lack of detail related to pedestrian, transit, and existing driveways. Methodology was generic compared to other proposals. Public engagement approach lacked details. Prime/Project Manager only individuals shown with related project experience. Failed to identify the locations of the other disciplines shown for prime. Failed to provide acknowledgement of the firm's understanding that key staff shown in the proposal will be assigned as stated in the response unless written request for substitutions is submitted and approved by Metro.

BAO DBE Assessment Sheet

BAO Specialist: Carr, JoeAnn
Contract Specialist: Terri Troup
Date: 11/27/2017
Department Name: Public Works
RFP/ITB Number: 1019676
Project Name: Gallatin Pike Complete Streets BRT Lite A&E Services

Primary Contractor	DBE Goal Acknowledged?	Comments
AECOM Technical Services	Yes	DBE Plan: Proposer acknowledged the 11.25% DBE participation expectation over the life of the project as required by the solicitation. Proposed the engagement of DBE firms Civil Infrastructure Associates, CIA for Surveying and bus shelter design services, and duGard Communication for Public Relations.
GRESHAM SMITH & PARTNERS	Yes	DBE Plan: Proposer acknowledged the 11.25% DBE participation expectation over the life of the project as required by the solicitation. Proposed the engagement of DBE firms Varallo Public Relations for Public Outreach and Hawkins Partners for Landscape Architecture.
RAGAN-SMITH ASSOC INC	Yes	DBE Plan: Proposer acknowledged the 11.25% DBE participation expectation over the life of the project as required by the solicitation. Proposed the engagement of DBE firm Booker Engineering for Lighting/Traffic Signals/Utilities, Toole Design Group, LLC for complete street, multimodal, transit, K S Ware for NEPA, Geotechnical, and HAZMAT .

BAO SBE Assessment Sheet

BAO Specialist: Carr, JoeAnn
Contract Specialist: Troup, Terri
Date: 11/27/17
Department Name: Public Works
RFP/ITB Number: 1019676

Project Name: Gallatin Pike Complete

Primary Contractor:	SBEs approved?	Comments
AECOM Technical Services	Yes	SBE/SDV Plan: AECOM Technical Services: Proposer has acknowledged the 20% SBE/SDV participation expectation over the life of the project as required by the solicitation. Proposed approved SBEs; Wilmot, Inc for Triple Bottom Line Analysis., Civil Infrastructure Associates for surveying & bus shelter design, and Hodgson Douglas, LLC. for Landscape Architecture.
GRESHAM SMITH & PARTNERS	Yes	SBE/SDV Plan: GRESHAM SMITH & PARTNERS: Proposer has acknowledged the 20% SBE/SDV participation expectation over the life of the project as required by the solicitation. Proposed approved SBEs; Varallo Public Relations for Public Outreach, Triad Environmental Consultants, Inc for Permitting/Environmental., Terra-Nova Engineering, PLLC for Geotechnical, and Hawkins Partners, Inc. for Landscape Architecture.
RAGAN-SMITH ASSOC INC	Yes	SBE/SDV Plan: Ragan-Smith Assoc. Inc.: Proposer has acknowledged the 20% SBE/SDV participation expectation over the life of the project as required by the solicitation. Proposed approved SBEs; K S Ware and Associates, LLC for; NEPA, Geotechnical, and HAZMAT, Booker Engineering, Inc. for Street Lighting, Traffic Signals, and Utilities, and Varallo Public Relations. for Public Outreach, Public Meetings, and Media Relations.

Column Headings

Shaded cells in columns E and G are formula driven and should not be changed

White cells with text are fields that you can edit.

Gray cells with bold text contain formulas that can not be changed.